

LATE FEE CHART

The monthly rate you put in a contract, converted to the annual rate a state usury law is written against, and then the dollars on an invoice that is actually late.

A late fee is almost always written as a percent per month, and almost always read by everybody involved as if it were small. One and a half percent a month is eighteen percent a year, which is credit card territory and is the number a state cap is measured against.

The first table converts the rate. The second one says what it actually collects on an invoice sitting unpaid at thirty, sixty and ninety days.

Monthly rate to annual rate

Per month	Per year	On \$10,000, 30 days	Per day after that
0.5%	6%	\$50.00	\$1.67
0.75%	9%	\$75.00	\$2.50
1%	12%	\$100.00	\$3.33
1.25%	15%	\$125.00	\$4.17
1.5%	18%	\$150.00	\$5.00
1.75%	21%	\$175.00	\$5.83
2%	24%	\$200.00	\$6.67
2.5%	30%	\$250.00	\$8.33
3%	36%	\$300.00	\$10.00

Simple interest, not compounded. Several states cap what a contractor may charge a residential customer well below the top of this table.

Interest by invoice size and days late

Invoice	30 days	60 days	90 days
\$500	\$7.50	\$15.00	\$22.50
\$1,000	\$15.00	\$30.00	\$45.00
\$2,500	\$37.50	\$75.00	\$112.50
\$5,000	\$75.00	\$150.00	\$225.00
\$7,500	\$112.50	\$225.00	\$337.50
\$10,000	\$150.00	\$300.00	\$450.00
\$15,000	\$225.00	\$450.00	\$675.00

Invoice	30 days	60 days	90 days
\$25,000	\$375.00	\$750.00	\$1,125.00
\$50,000	\$750.00	\$1,500.00	\$2,250.00

Interest only, at 1.5 percent a month, on top of the original invoice.

Every figure on this sheet was produced by the same calculator that runs at contractorhandbook.com, free and with no signup.

These are estimating figures for ordering and pricing, not engineering. Nothing here sizes a structural member, checks a load, or replaces local code, a permit, or a manufacturer's installation instructions. Where a rule of thumb is doing the work it is written into the notes under each table rather than hidden.